



# District 12-N News & Views

**"I Believe"**



October 2011

District 12-N, Tennessee (USA)

<http://tnlions.org/>



**From the District Governor:**

Fellow Lions of District 12-N,

Lion Paulette and I are just back from the USA-Canada Forum in Anchorage, AK where we enjoyed some stimulating seminars and once again had the opportunity to interface with our International President, Tam. He told us about how nervous he was following the International Convention when he would go on to the LCI website and find that the only tree that was planted was the one he planted in Seattle. He finally found relief several weeks later when Lions began reporting the planting of trees. As of the end of September, our 1<sup>st</sup> quarter, 2,140,345 have been planted. Most of those are in the Southern hemisphere where trees are in their dormant period.

We, here in the northern hemisphere, are just about to enter the dormant period, the best time for tree planting. You may recall that while I was in Seattle, I committed that District 12-N would plant 1,142 trees (essentially, one for each Lion in our District) as part of President Tam's campaign to plant One Million trees around the world. I called the TN Dept. of Agriculture, Forestry Division to inquire about when our 1,200 Loblolly 2.0 Gen (pine tree) seedlings would arrive and was informed that it wouldn't be until December. We will need to work fast and have them in the ground before the ground freezes.

I'm delighted to tell you that for the clubs I visited, the reception of President Tam's tree planting campaign has been overwhelming. The plan was that I, or a Zone Chair, would deliver to each club president enough seedlings for each member of the club. However, most of the clubs visited have seen the tree planting opportunity as a potential community event that could involve school classes on school grounds or a public park and have requested more than one tree per member. If your tree planting is a community event, please describe it in a short article with pictures. We'll see that it gets to our News & Views editor, Bobby Harrington, for publication and possibly on to the LCI web site.

Since I will probably not get to all the clubs prior to delivery of the seedlings, I'd like to ask all club presidents to e-mail me with the number of trees your club desires ([chuckyegg@aol.com](mailto:chuckyegg@aol.com)). Based on your response I will modify the number ordered.

I have to admit that I was skeptical upon first hearing about the tree planting campaign, but I have come to believe that it is a marvelous way for Lions to show the

world that we do make a difference. Through Lions International, people of different ethnic backgrounds who don't speak the same language, don't have the same skin color, don't worship the same God can come together for a common cause such as planting One Million Trees. Lions, we do make a difference, Lion by Lion, community by community, around the world. Do you believe?

Yours in Lionism,  
DG Chuck

**GLOBAL LEADERSHIP TEAM**

Lions Clubs International has introduced a new program this year that replaces Leadership or as we usually call it training. The new program is called Global Leadership Team (GLT). It is comprised of the District Leadership Coordinator and two or three additional members. PDG Nancy Hall is the GLT Coordinator and the members are PDG Kaye Forester and PDG Kevin Stoberg. PDG Kaye is well known in our district. She has been a facilitator for incoming secretaries training and was District Governor in 2004-2005. She has also served as Cabinet Secretary, Cabinet Treasurer, and Zone Chair. She is an excellent addition to the GLT. PDG Kevin is new to our District. He is a transfer from Michigan where he served as District Governor. PDG Kevin is eager to get to work in 12-N and his job of choice is the GLT. We are looking forward to working with PDG Kevin. He attended our MD Convention in Chattanooga. We would very much like to have a third member on the GLT and that member would come from Region I.

To date, we have completed the District Leadership Assessment and by the end of September we will have completed the District Leadership Development Plan. In our work, we have consulted with the Vice District Governors, the Zone Chairs, the District Governor, the Global Membership Team (GMT), PDG Wendy Cain, and PID Bill Watkins. The GMT and the GLT will be working together closely. We have tentatively planned three sessions for November 12, 2011, prior to the District Meeting at 1:00 p.m. PDG Wendy will present a program for new members; PDG Clare will present a program on Membership for any Lion; and PDG Ken Moffett will present Certified Guiding Lion training. We will be getting more information out on this program.

Suggestions and recommendations for training are welcome. Please contact PCC Nancy at [ne-hall001@bellsouth.net](mailto:ne-hall001@bellsouth.net), PDG Kaye at [pdgk4@charter.net](mailto:pdgk4@charter.net), or PDG Kevin.

We are looking forward to working with you to have a complete and relevant Leadership program.

-Lion Nancy Hall



## volunteer blind industries

### Lions Volunteer Blind Industries: FY 10/11

#### Highlights

- Sales goals exceeded in all departments with an all-time high of \$16,956,000!!!!
- Net gain of 7 blind and 23 severely disabled employees 6/30/11.
- VBI YTD ratio at 80%/TNVol ratio at 52% week of 6/24/11.
- Purchase of adjoining 30K square feet. building for expansion.
- Purchasing negotiations saved over \$200K in raw materials costs.
- Product development and line extensions in bedding program grew sales by 60% to \$7.5MM!!
- Line extensions for military helmet covers (12 items) added 144K DLB hours and 26K DLH hours (21 FTE), and sales of \$4.8MM.
- Donations/grant match approached \$215K!  
Lions: \$111,900  
Corporate: \$95,572  
Gifts/memorials: \$7,120
- Expanded Johnson City manufacturing facility and added Call Center.
- Received grants in excess of \$1.3MM for expansion!!!

#### **Goals for 2011/12**

- Sales at \$18MM.
- Maintain ratio in both companies: LVBI/TNVol
- Employment growth of 23 blind/SD workers.
- Occupy new facilities Morristown/JC by September 2011.
- Philanthropy goals of \$400K grants, \$400K gifts/donations.
- ISO 9001.2008 certified by Sept. 2011.
- State of the art technology.
- Rehabilitation department to be "vendor of choice" for blind consumers.
- Develop "concept" plans for new dormitory facility.
- Celebrate LVBI's 60<sup>th</sup> Anniversary in October with special events, Open House, and media coverage.

### DISTRICT 12-N THE HEARING AND SPEECH FOUNDATION (HSF) PROGRAM UPDATE

On August 18, 2011, Lions Dean and Nellie Harshbarger met with Amanda Womac, Melissa Smith and Roma Renfro (new board member), at the office of HSF.

#### **ACCOMPLISHMENTS:**

Referrals Received-----4  
Applications Received-----3  
Clients Approved for Service-----3  
Total Hours-----7.5  
Total Cost To Lions Club-----\$517.00  
Lions Club Restricted Account----Opening Balance (October 2010)-----\$1,354  
Less June and July Expenses----\$517.00---Leaves Remaining Balance--\$837.00 in the HSF/Lions Club account.

It is important to recycle the hearing aids. Several hearing aids and batteries have been recycled, and I am told more are coming. HSF and the 12-N Hearing Aid Committee say, Thank You, Thank You, as this is important for the Districts account.

#### **As I envision the District 12-N Hearing Aid Program:**

- The District 12-N Charities do not have the funds to accommodate this program.
- Most Lions Clubs have no funds for this program.

#### **What can be done to help those in need of hearing aids?**

- A District 12-N account with HSF has been in place beginning November 2009. Lions are encouraged to contribute to this fund. If funds are available, someone will thank HSF and the Lions for the ability to hear a car horn, a baby's cry or the song of a bird.

#### **Some possible ways to contribute to this worthy program :**

- A challenge of, "Change for Charities" earmarked for, "The Hearing And Speech Foundation", District 12-N Hearing Aid Program.
- Add money in the Lions Club budget for this program.
- Have an extra club fundraiser. Remember, ten cents a day for a year is only \$36.50 and you will hardly miss it. If 30 members participated, a year would yield \$1,095. That is a set of hearing aids in our program with HSF.
- All Hearing Aid contributions go through the District 12-N treasurer.

With a request for hearing aids, the Lions Club and clients fill out a District 12-N request form and call HSF for information as to the next step to be taken. If District 12-N has funds in the HSF/Lions account, HSF will proceed with the request. The client must take the District 12-N form to the HSF office, if and when they receive an appointment.

If you have comments or questions please let us hear from you.

PCC Dean and Lion Nellie Harshbarger, Co-Chairs  
District 12-N Hearing Aid Program  
(e) squillpot@bellsouth.net  
Phone (H) 865-494-7599 © 865-705-5950

**To access up-to-date District 12N events,  
click on:**

<http://tnlions.org/calendar/>

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## DISTRICT 12-N HEARING AID PROGRAM

District 12-N Lions have a limited account with: THE HEARING AND SPEECH FOUNDATION, at 1619 East Broadway Avenue, Maryville, TN 37804. The phone number is: 865-977-0981.

If a District 12-N Lions Club receives a request for hearing aids, the Club needs to send a form with the person requesting the aid (sample follows). The person needing the aid needs to call, The Hearing and Speech Foundation. If money is in District 12-N account, the foundation will set up an appointment with the patient, and advise the patient what will be needed.

Remember, the Foundation can only serve our request with the money we donate to the account, and from the points we receive from the donations of used hearing aids.

**District 12-N request form, for hearing aids from:**  
**THE HEARING AND SPEECH FOUNDATION**  
**1619 East Broadway Avenue, Maryville, TN 37804**  
**Phone number: 865-977-0981**

**Club Name** \_\_\_\_\_ **Date** \_\_\_\_\_

**Name of Lions Member Referring** \_\_\_\_\_ **phone #** \_\_\_\_\_

**E-mail Address** \_\_\_\_\_

**Name of person requesting the hearing aids** \_\_\_\_\_

**Address** \_\_\_\_\_

**Phone #** \_\_\_\_\_ **E-Mail Address** \_\_\_\_\_

**Lion member please keep a copy of the request in your Club file and a copy to Lion Nellie Harshbarger.**

Lion Nellie and PCC Dean Harshbarger, Co-Chairpersons  
District 12-N Hearing Aid Program  
P O Box 282  
Norris, TN 37828  
Phone: 865-494-7599  
(e)squillpot@bellsouth.net

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**LIONS DISTRICT 12-N CHARITIES, INC.**  
**NEWS & VIEWS**  
**P.O. Box 444**  
**Powell, TN 37849-0444**

**Non-Profit Org**  
**US Postage Paid**  
**Knoxville, TN**  
**Permit # 466**

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**In Memoriam:**

Gene Hensley, CPA, a member of the Karns Lions Club, passed away September 2, 2011. Lion Gene served multiple terms as District Treasurer and filed our tax returns for many years at no cost to the District. He finally succumbed to cancer after a brave fight. He will be missed by his club and his many friends and family. Our condolences go out to them in their time of loss.

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**District Governor's Club Visitation Schedule**

Oct. 4 – Morgan County Central Lions Club  
Oct. 5 – Knox North Lions Club  
Oct. 6 – East Hawkins County Lions Club  
Oct. 10 – Oak Ridge Lions Club (noon)  
Oct. 10 – Harriman Lions Club  
Oct. 11 – Farragut Lions Club  
Oct. 17 – Rogersville Lions Club  
Oct. 18 – Maryville Lions Club  
Oct. 20 – Johnson City Lions Club (noon)  
Oct. 20 – Bulls Gap Lions Club  
Oct. 24 – Dandridge Lions Club  
Oct. 25 – Rutledge Lions Club  
Nov. 3 – Loudon Lions Club  
Nov. 7 – Clinton Lions Club  
Nov. 14 – Union County Lions Club (noon)  
Nov. 14 – Kingston Lions Club  
Nov. 17 – White Pine Lions Club  
Nov. 21 – Lake City Lions Club  
Nov. 28 – Inskip Lions Club

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**DISTRICT 12N EVENTS CALENDAR**

**October 2011**

Oct. 7-8 – Annual Past District Governors' Retreat,  
Lebanon, TN  
Oct. 15 – Mustang and All Ford Show, Refreshments by  
Norris Lions Club  
Oct. 29 – District Eyeglass Recycling Work Day,  
Roanoke, VA

**November 2011**

Nov. 5 – Multiple District Meeting, State Office Building,  
Nashville  
Nov. 5 – Tennessee Lions Charities Recognition Dinner,  
State Office Building, Nashville  
Nov. 5 – Norris Lions Club Turkey Shoot  
Nov. 12 – District 12-N Cabinet Meeting, LVBI,  
Morristown  
Nov. 12 – Oak Ridge Lions Club Pancake Breakfast  
Nov. 12 – Norris Lions Club Turkey Shoot  
Nov. 17 – Farragut Lions Club Wine Tasting and Dinner,  
Knoxville  
Nov. 19 – Norris Lions Club Turkey Shoot

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**Please send your submissions to:**  
**[newsandviews12n@yahoo.com](mailto:newsandviews12n@yahoo.com)**  
**Thank You for your submissions! -Editor**